



Jewish Federations' Israel Emergency Loan Fund

2024 End of Year Report¹

¹covering activity through November 2024



Update on Emergency Loan Fund

- Jewish Federations and other donors have raised over \$83m for the provision of loans to small businesses
 - \$51m invested by the Emergency Loan Fund under the guidance of an Investment Committee
 - \$32m invested by Federations and other donors directly to the Loan Platforms being supported by the Emergency Loan Fund
- Of the \$51m allocated by the Investment Committee, as of December 2024, the entire amount had been distributed to the Loan Platforms, including a contingent allocation of \$4.3m for a joint program with Tkuma to be finalized in early 2025



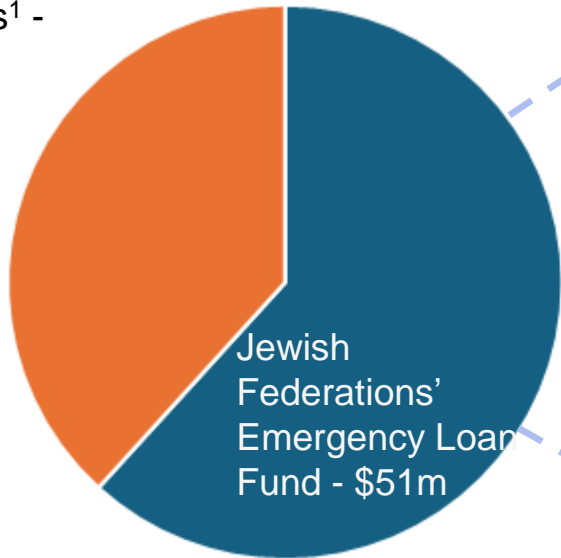
Update on Emergency Loan Fund

- As of November 2024, approximately \$30m of allocated capital had been deployed by the Loan Fund platforms
- This has yielded \$90m (NIS 330m) in loans, through leveraging strategies deployed by three of the five platforms
- Almost 1,700 businesses have received loans
- There is no sign of let up in demand for loans from small businesses



Loan Fund Allocations

Directed donations to loan platforms¹ - \$32m



Total: \$83m

Overhead costs \$0.2m

Contingent allocation \$4.3m

Allocated \$46.5m

Loan Fund: \$51m

Spark IL, \$3.5m

Koret, \$8.0m

Daroma Tzafona, \$9.0m

Bizi, \$10.0m

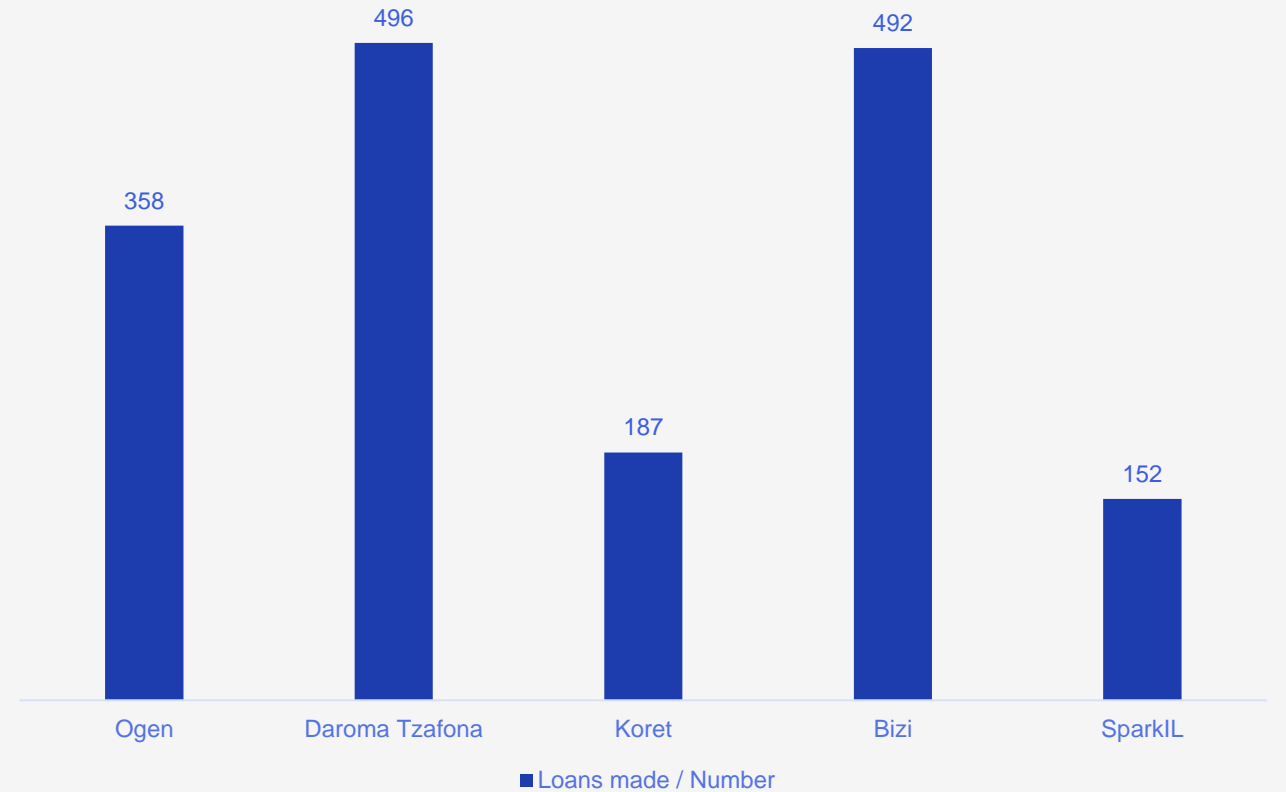
Ogen, \$16.0m

¹All platforms except Bizi received directed allocations with the largest going to Daroma Tzafona and Ogen



Disbursement of loans

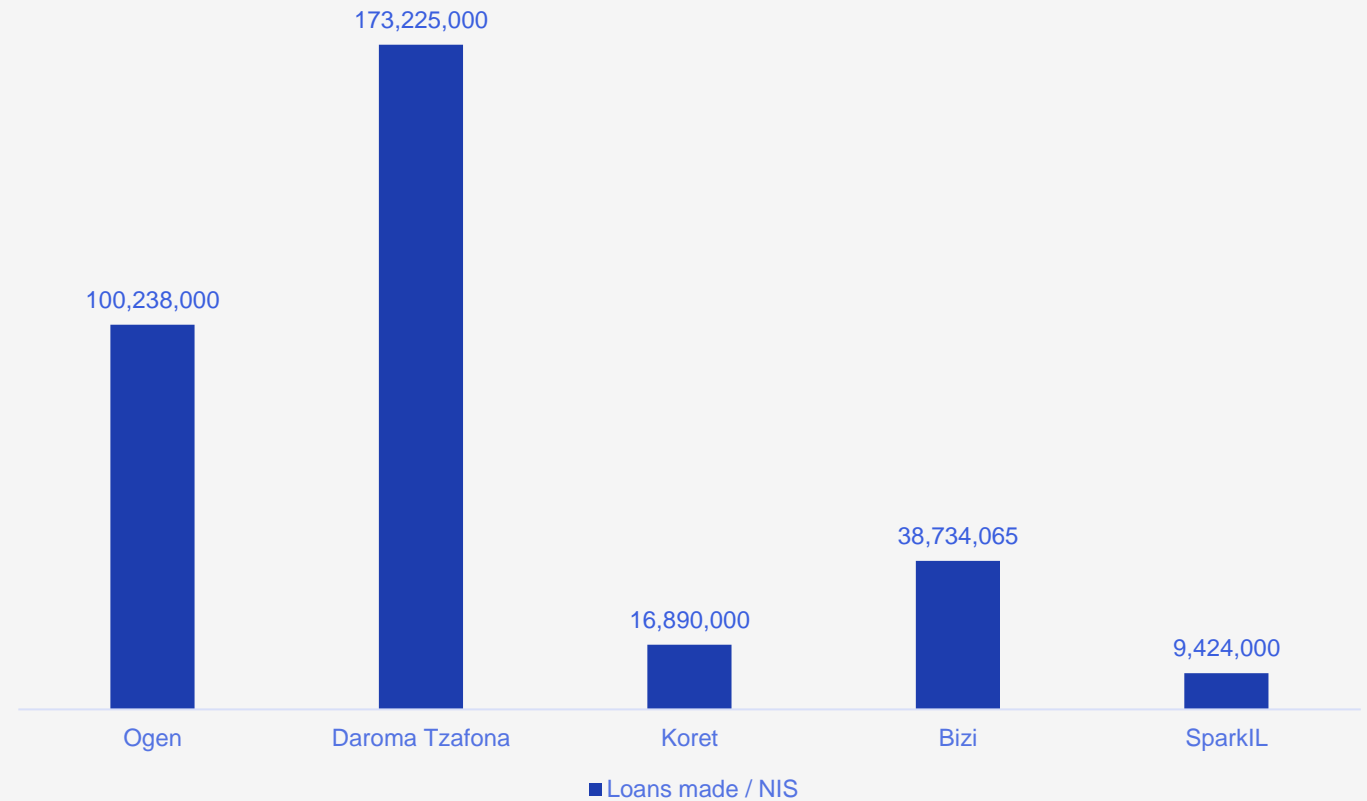
Number of loans per platform



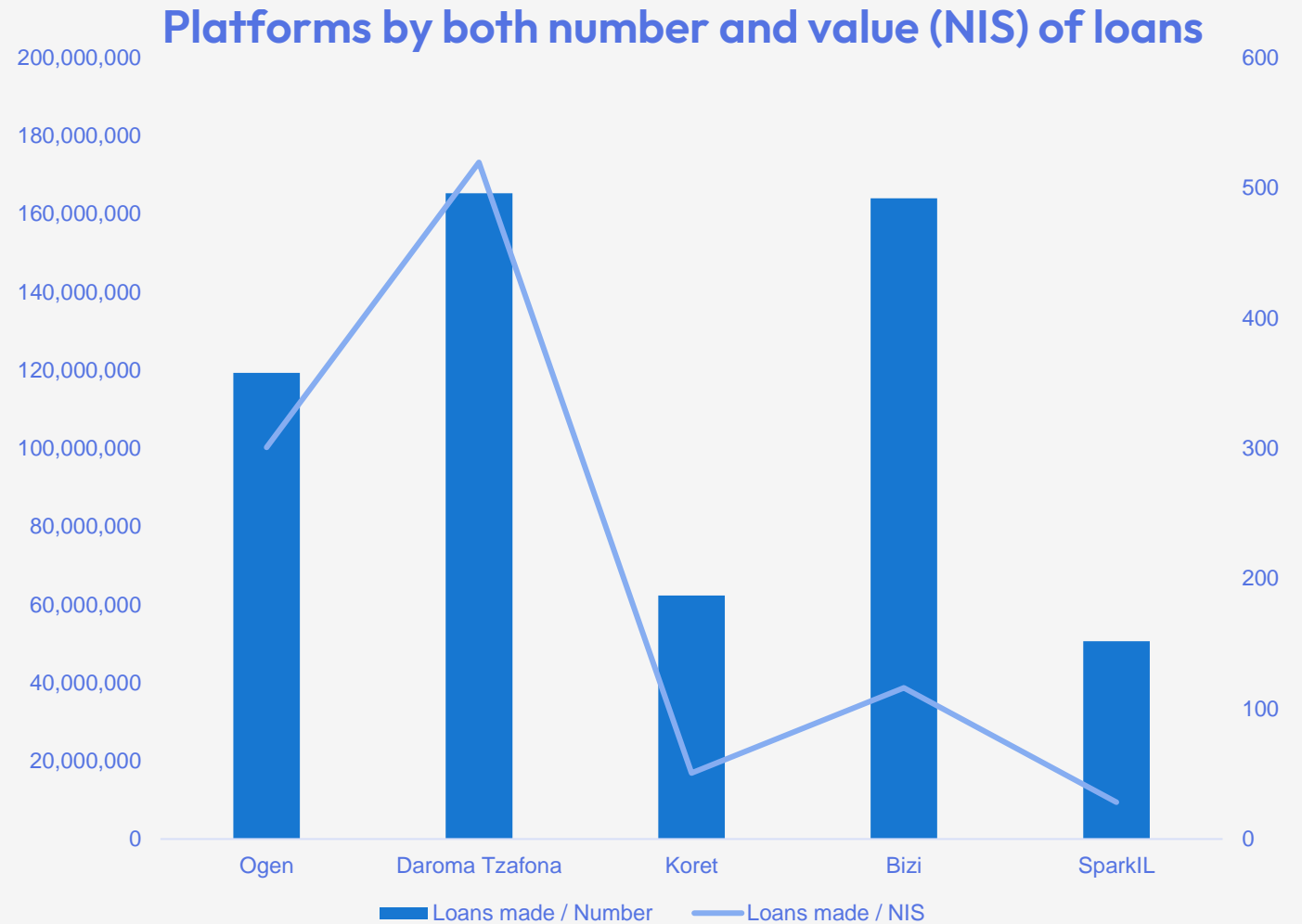


Disbursement of loans

Total value of loans made per platform – NIS



Disbursement of loans



Bizi and Daroma Tzafona have made loans to the greatest number of businesses, with Daroma Tzafona disbursing more money and larger loans than the rest



Disbursement of loans

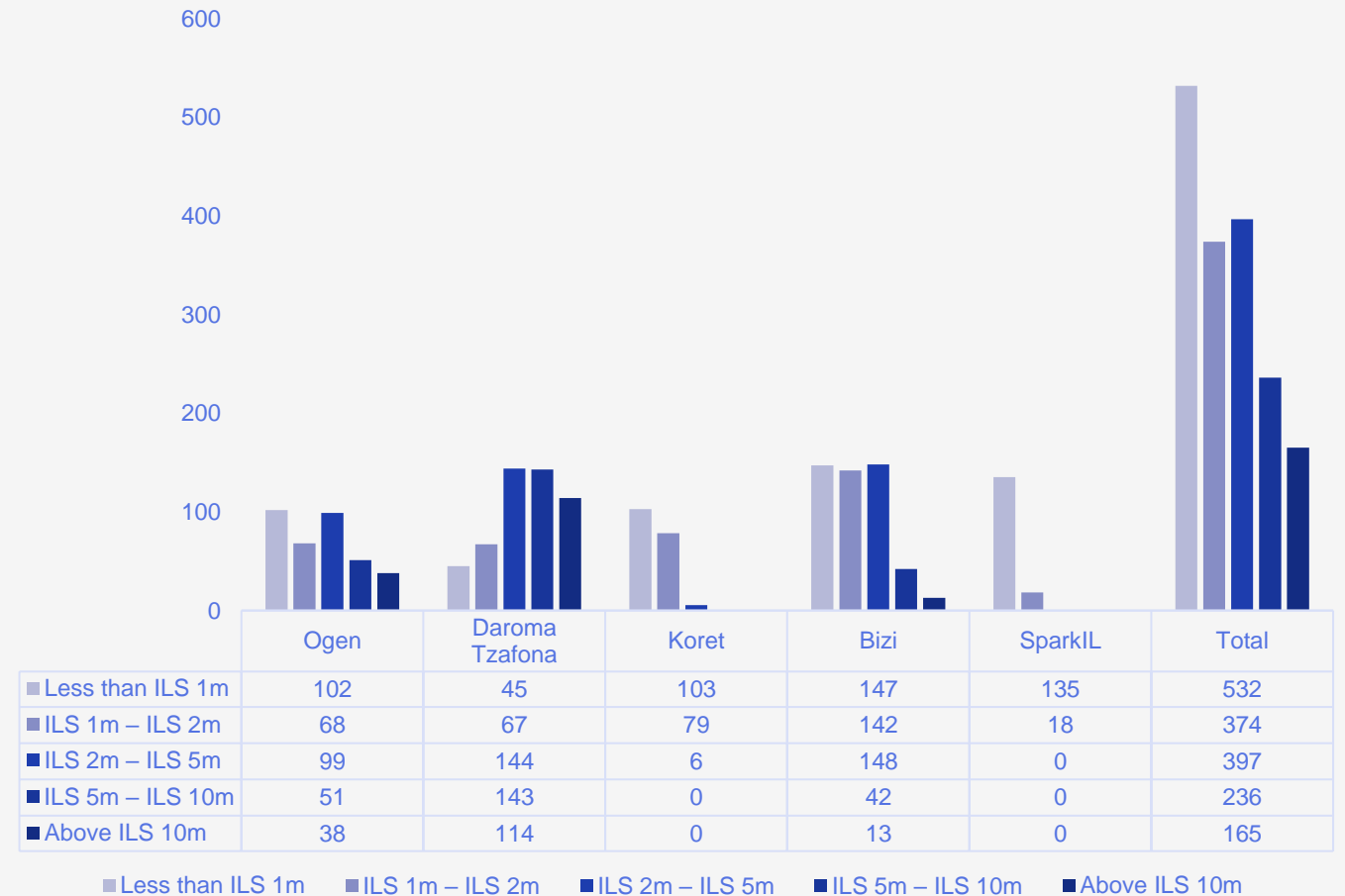
Average loans made per platform

Fund	Average Loan Amount
Ogen	₪ 280,000 \$ 76,000
Daroma Tzafona	₪ 349,000 \$ 95,000
Koret	₪ 90,000 \$ 25,000
Bizi	₪ 79,000 \$ 22,000
SparkIL	₪ 62,000 \$ 17,000



Characteristics of loans

Loan recipients by revenue of business

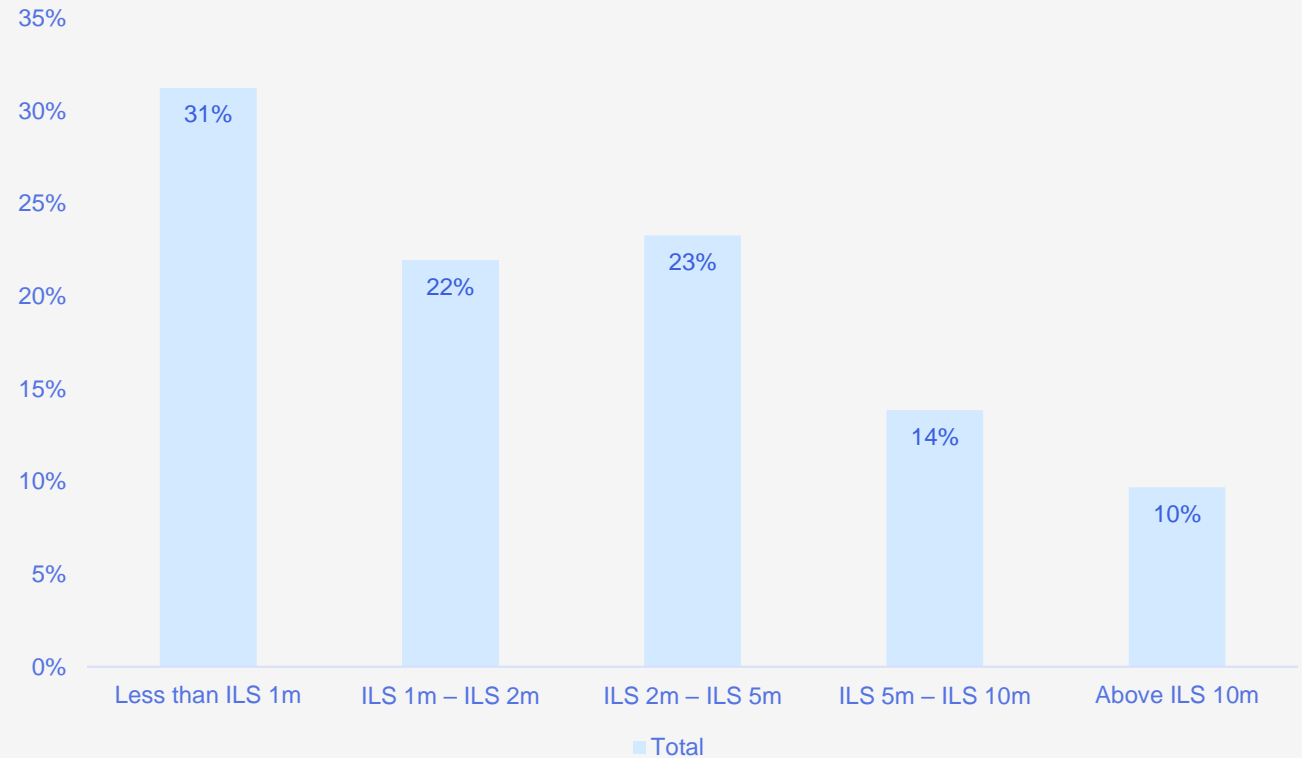


Koret and SparkIL are focused exclusively on small businesses, while Daroma Tzafona has a greater loan base of medium-sized businesses. Bizi and Ogen have a more even distribution.



Characteristics of loans

Loan recipients by size of business; annual revenue

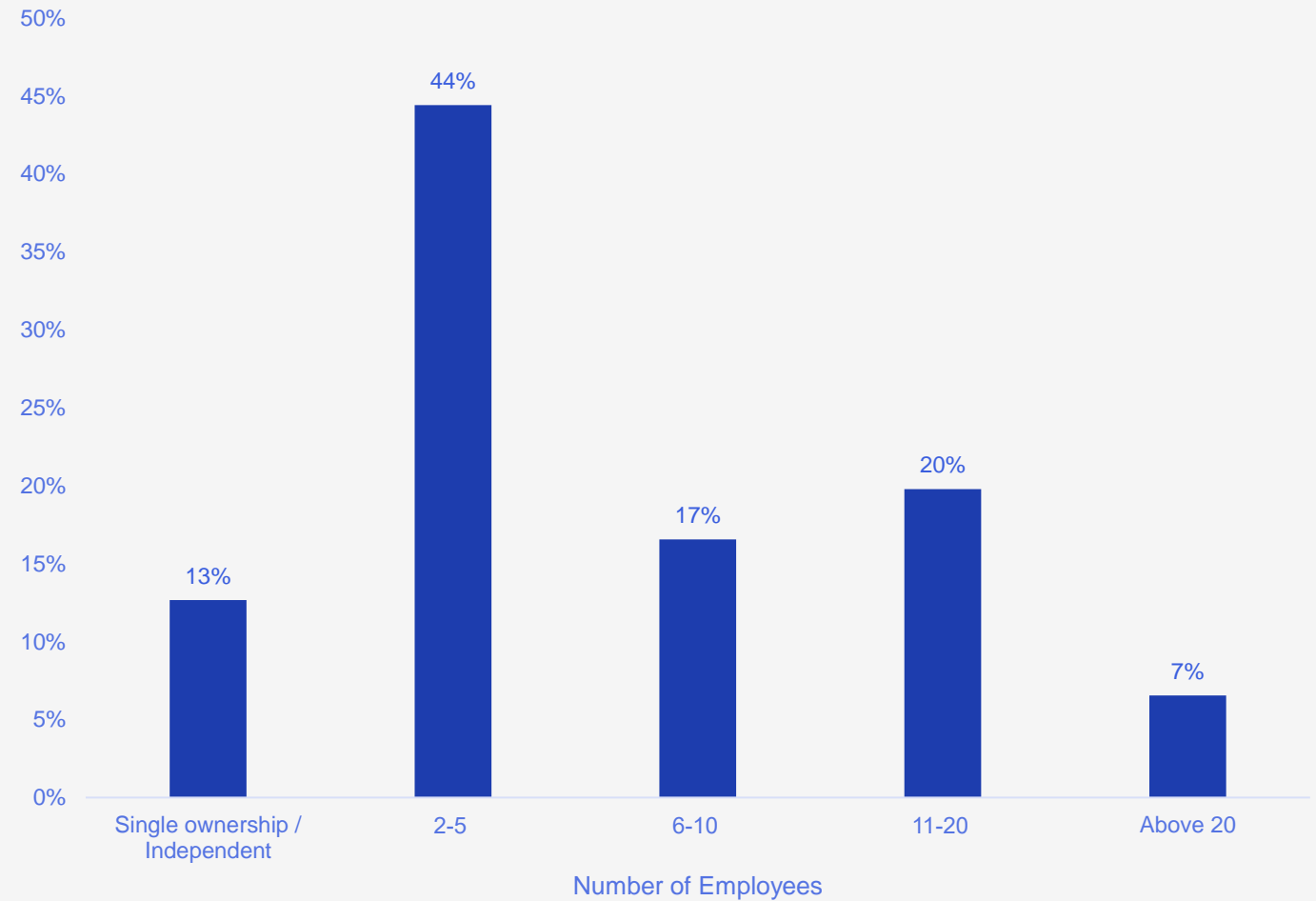


Businesses with revenue of less than 1m NIS received the greatest number of loans; 90% of all loans were given to businesses with revenues of less than 10m NIS.



Characteristics of loans

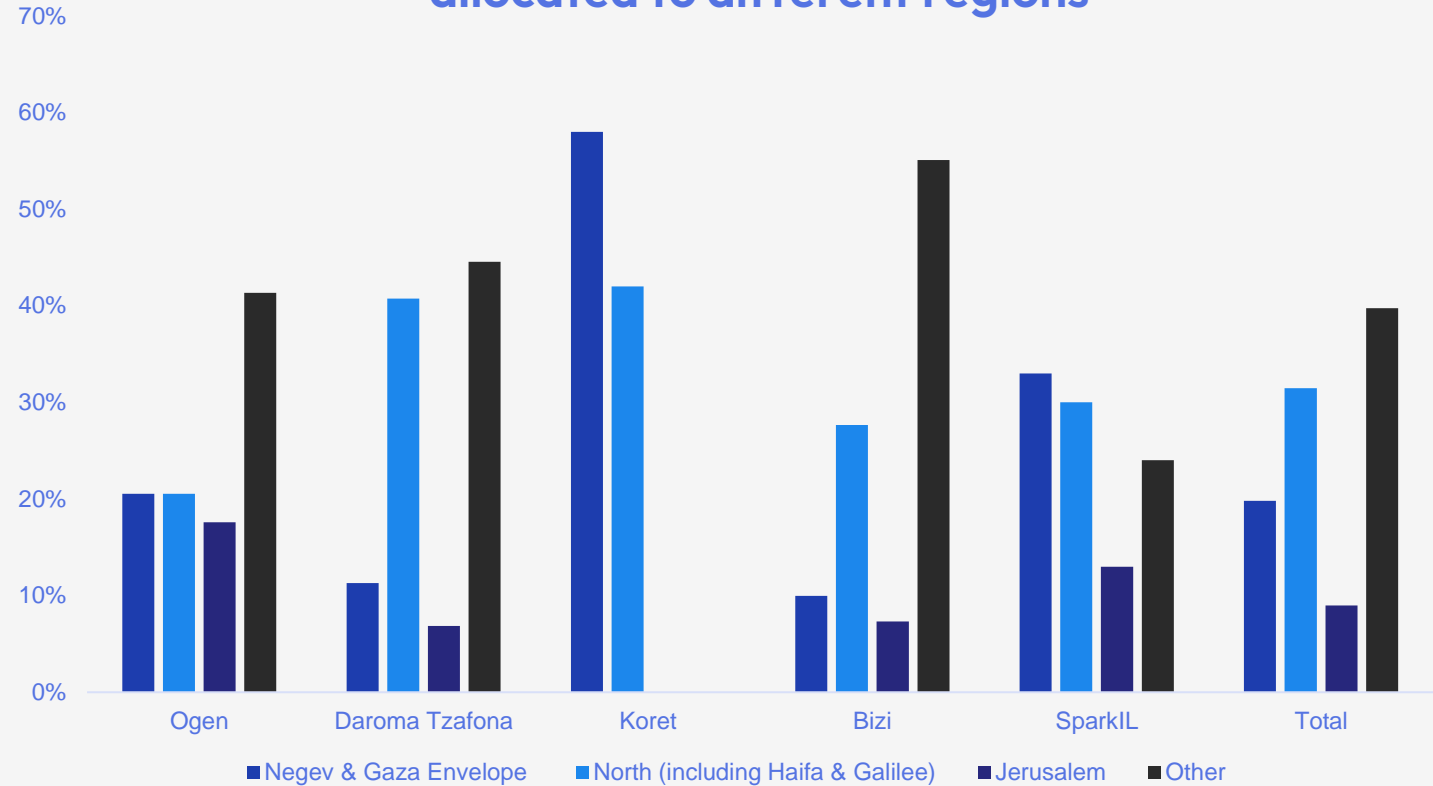
Loan recipients by size of business; number of employees





Characteristics of loans

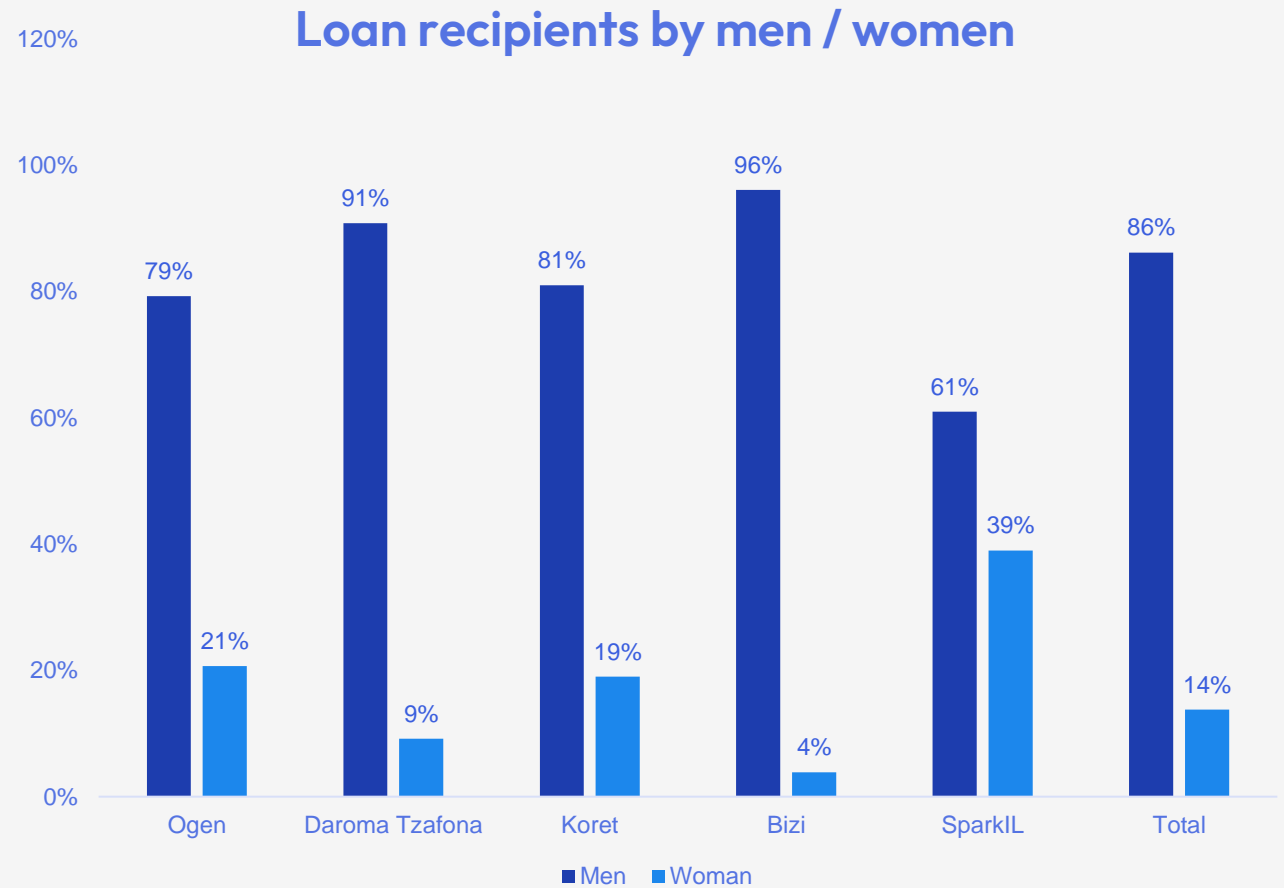
Loan recipients by location – percentage of loans allocated to different regions



Loans are largely evenly split between the directly affected areas in the North and South, and the rest of the country (Jerusalem and Other). It may be that as businesses re-open in the North, the geographical allocation will change.



Characteristics of loans

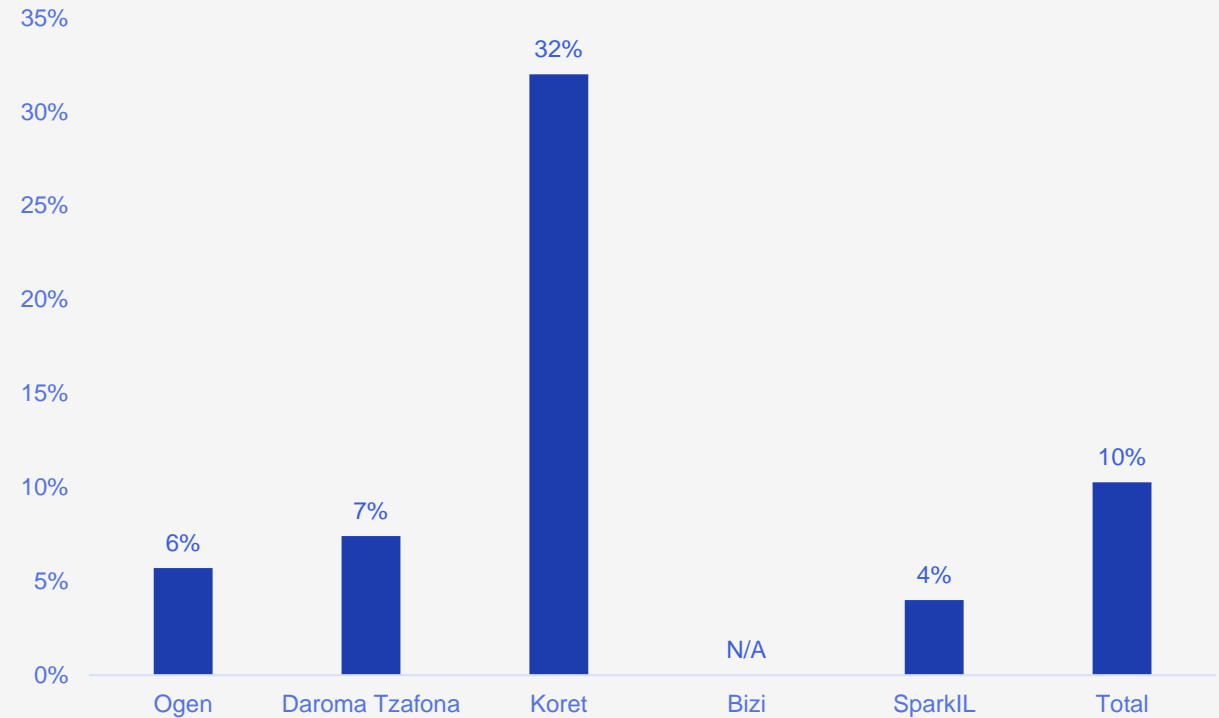


A large majority of loans are going to businesses owned by men. This warrants further investigation and discussion with the loan platforms to understand the causes of the gap and whether efforts can be made to better reach women-owned businesses. The variation across loan platforms is also particularly noticeable, with SparkIL having the greatest success in reaching women led businesses.



Characteristics of loans

Loan recipients by sector – Arab recipients (as percentage of overall loans issued)

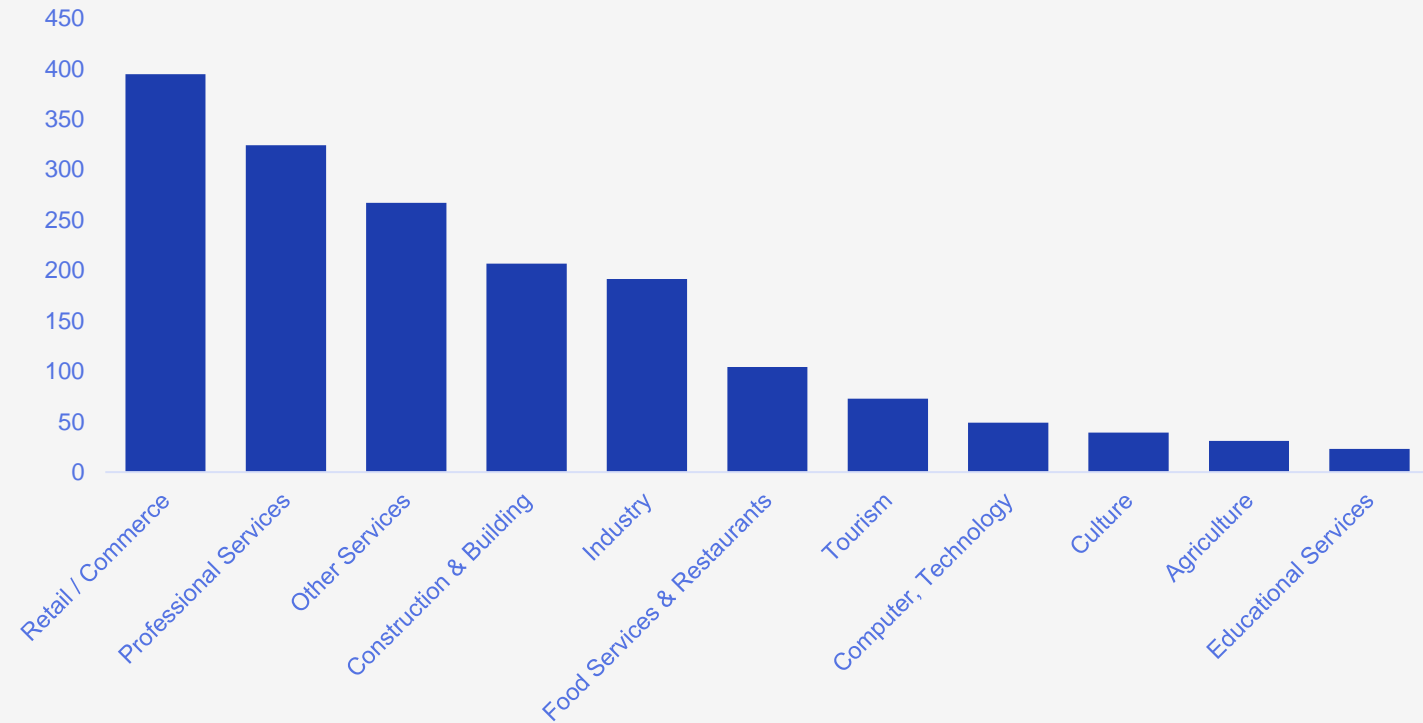


Ten percent of loans were given to Arab-owned businesses; this percentage is skewed upwards by Koret (60 of 124 loans to Arab-owned businesses).



Purpose of loans

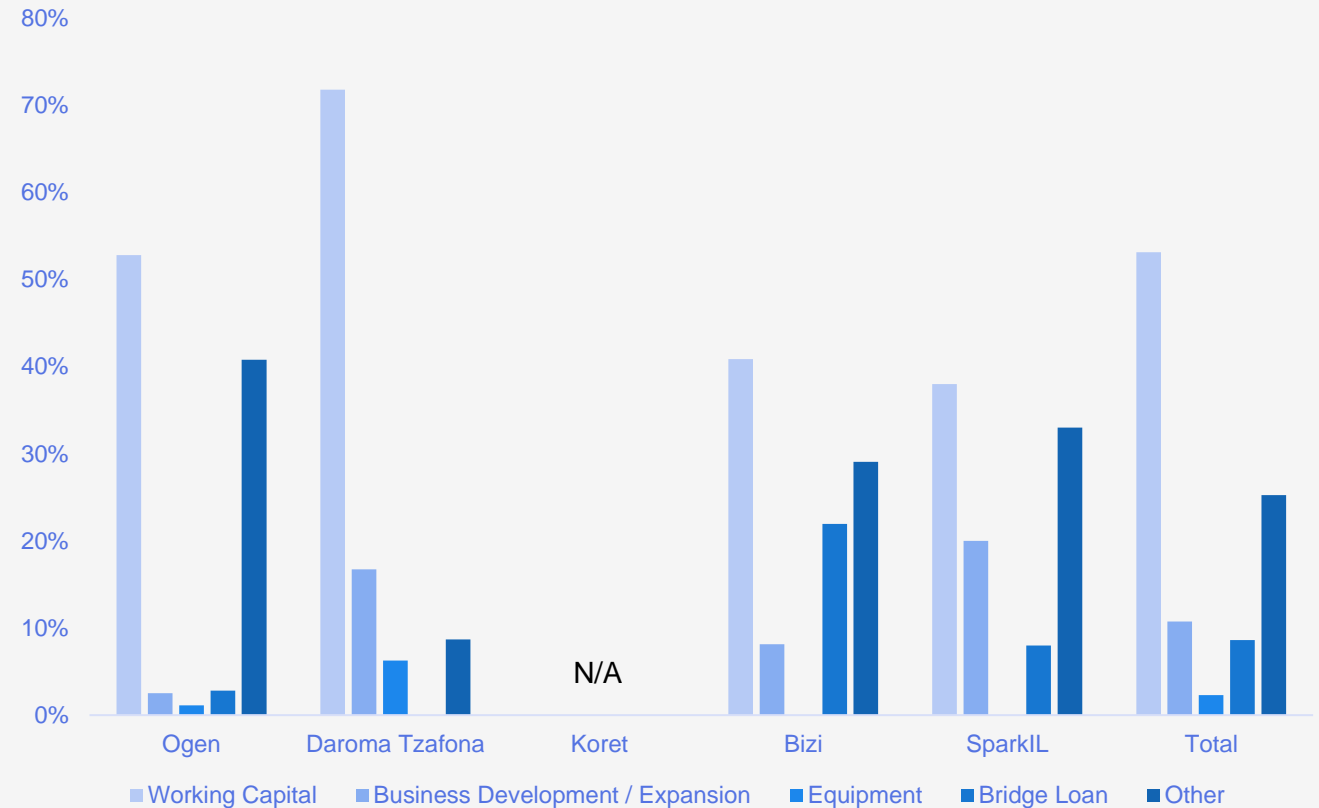
Loan recipients by sector (across all platforms)





Purpose of loans

Use of loans by businesses, by platform



The majority of loans are being used to provide working capital.

Emergency Loan Fund – Main Observations



- High diversity among loan recipients receiving critical assistance from the Loan Fund
- By using multiple lending partners reaching different business sectors, the Loan Fund is succeeding in reaching businesses across Israel impacted by the war
- The impact of donor investments has been amplified through the use of leverage by three of the five loan platforms
- As loans are beginning to be repaid, funds are being used for a second lending round bringing relief to additional businesses
- Demand continues to grow for new loans